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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

JULY 1988

After showing signs of bottoming out in May and June, manufactured home shipments plunged 20 percent in July. That amounts to 4,172 fewer homes shipped in July this year compared to last, and 11,327 fewer homes shipped in the first seven months of 1988 compared to 1987. Year-to-date shipments are off 8.3 percent through July.

While the delcines appear to have occurred across the board in the states as reported by NCSBCS, we should mention that representatives of some manufacturer and supplier companies to whom we spoke said that their results did not reflect similar declines.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through July

	1988			1987	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	12,335	9.9	- 0.6	12,404	9.1
East North Central	15,978	12.9	- 2.1	13,677	12.0
West North Central	5,853	4.7	+ 1.0	5,795	4.3
South Atlantic	45,232	36.4	- 10.8	43,102	37.4
South Central	23,302	18.7	- 19.6	28,979	21.4
Mountain	6,785	5.5	- 14.6	7,945	5.9
Pacific	10,016	8.1	+ 5.8	9,468	7.0

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through July

		1988			1987		
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	12,935	10.8	- 13.7	14,996	11.4	1
2.	North Carolina	10,744	9.0	- 19.4	13,332	10.1	2
3.	Georgia	8,843	7.4	+ 4.8	8,441	6.4	3
4.	Alabama	6,419	5.4	- 4.2	6,702	5.1	5
5.	South Carolina	6,332	5.3	- 6.9	6,803	5.2	4
6.	California	5,842	4.9	+ 4.8	5,577	4.2	6
7.	Michigan	5,424	4.5	- 2.1	5,541	4.2	7
8.	Tennessee	5,148	4.3	- 5.9	5,468	4.2	8
9.	New York	4,494	3.8	+ 0.4	4,514	3.4	10
10.	Pennsylvania	4,142	3.5	+ 3.2	4,013	3.0	11

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961	- 18.9%
February	16,258	15,195	- 6.5%	Jan-Feb	32,249	28,156	- 12.7%
March	19,601	18,813	- 4.0%	Jan-Mar	51,850	46,969	- 9.4%
April	21,139	18,761	- 11.2%	Jan-Apr	72,989	65,730	- 9.9%
May	20,176	19,990	- 0.9%	Jan-May	93,165	85,720	- 8.0%
June	21,532	21,690	0.7%	Jan-June	114,697	107,410	- 6.4%
July	20,971	16,673	- 20.5%	Jan-July	135,668	124,083	- 8.5%
August	21,996			Jan-Aug	157,664		
September	21,700			Jan-Sep	179,364		
October	22,162			Jan-Oct	201,526		
November	16,990			Jan-Nov	218,516		
December	14,307			Jan-Dec	232,823		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823	- 19.1%
February	16,059	15,033	- 6.4%	Jan-Feb	31,916	27,856	- 12.7%
March	19,652	19,011	- 3.3%	Jan-Mar	51,568	46,867	- 9.1%
April	21,334	18,931	- 11.3%	Jan-Apr	72,902	65,798	- 9.7%
May	20,231	20,171	- 0.3%	Jan-May	93,133	85,969	- 7.7%
June	21,643	21,652	0.0%	Jan-June	114,776	107,621	- 6.2%
July	20,880	16,708	- 20.0%	Jan-July	135,656	124,329	- 8.3%
August	21,961			Jan-Aug	157,617		
September	21,620			Jan-Sep	179,237		
October	21,971			Jan-Oct	201,208		
November	17,176			Jan-Nov	218,384		
December	14,214			Jan-Dec	232,598		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Compucation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1987	1988		1987	1988
January	3.7%	6.4%	January	597	826
February	4.9%	6.5%	February	796	988
March	3.8%	4.2%	March	745	790
April	2.6%	3.3%	April	550	620
May	2.5%	2.2%	May	495	439
June	1.8%	2.2%	June	384	477
July	2.3%	2.7%	July	475	442
August	2.3%		August	510	
September	2.7%		September	590	
October	3.5%		October	781	
November	3.5%		November	595	
December	4.8%		December	688	

Mobile/Manufactured Home Production

	July 1987	July 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	47	0.0%	0	378	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,402	1,182	- 15.7%	8,767	8,544	- 2.5%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,402**	**1,229**	**- 12.3%**	**8,767**	**8,922**	**1.8%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,674	2,213	- 17.2%	16,244	15,871	- 2.3%
Michigan *	*	*	---	*	*	---
Ohio	304	247	- 18.8%	1,799	1,864	3.6%
Wisconsin	293	276	- 5.8%	1,730	1,673	- 3.3%
Total	**3,271**	**2,736**	**- 16.4%**	**19,773**	**19,408**	**- 1.8%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	168	165	- 1.8%	1,033	1,229	19.0%
Minnesota	224	198	- 11.6%	1,238	1,222	- 1.3%
Missouri	51	50	- 2.0%	337	297	- 11.9%
Nebraska	202	218	7.9%	1,337	1,382	3.4%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**645**	**631**	**- 2.2%**	**3,945**	**4,130**	**4.7%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,587	1,188	- 25.1%	11,609	10,120	- 12.8%
Georgia	2,953	2,634	- 10.8%	19,981	19,587	- 2.0%
Maryland *	*	*	---	*	*	---
North Carolina	2,623	1,606	- 38.8%	16,438	13,008	- 20.9%
South Carolina *	*	*	---	*	*	---
Virginia	430	359	- 16.5%	2,583	2,297	- 11.1%
West Virginia *	*	*	---	*	*	---
Total	**7,593**	**5,787**	**- 23.8%**	**50,611**	**45,012**	**- 11.1%**
South Central						
Alabama	2,110	1,646	- 22.0%	13,257	12,156	- 8.3%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	-404	425	5.2%	2,652	3,049	15.0%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,255	1,081	- 13.9%	8,446	8,230	- 2.6%
Texas	1,177	469	- 60.2%	8,197	4,215	- 48.6%
Total	**4,946**	**3,621**	**- 26.8%**	**32,552**	**27,650**	**- 15.1%**

Mobile/Manufactured Home Production

	July			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	413	332	- 19.6%	3,030	2,661	- 12.2%
Colorado	35	0	-100.0%	307	172	- 44.0%
Idaho	243	258	6.2%	1,540	1,322	- 14.2%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	691	590	- 14.6%	4,877	4,155	- 14.8%
Pacific						
Alaska *	*	*	---	*	*	---
California	1,029	917	- 10.9%	6,847	6,794	- 0.8%
Hawaii *	*	*	---	*	*	---
Oregon	530	529	- 0.2%	3,000	3,531	17.7%
Washington	136	133	- 2.2%	799	676	- 15.4%
Total	1,695	1,579	- 6.8%	10,646	11,001	3.3%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	728	500	- 31.3%	4,497	3,805	- 15.4%
Total Production	20,971	16,673	- 20.5%	135,668	124,083	- 8.5%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	July 1987	July 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Northeast						
Connecticut	28	21	- 25.0%	182	141	- 22.5%
Maine	277	235	- 15.2%	1,400	1,480	5.7%
Massachusetts	76	46	- 39.5%	434	372	- 14.3%
New Hampshire	140	125	- 10.7%	787	774	- 1.7%
New Jersey	67	50	- 25.4%	546	367	- 32.8%
New York	741	689	- 7.0%	4,514	4,494	- 0.4%
Pennsylvania	689	528	- 23.4%	4,013	4,142	3.2%
Rhode Island	23	8	- 65.2%	90	71	- 21.1%
Vermont	72	84	16.7%	438	494	12.8%
Total	**2,113**	**1,786**	**- 15.5%**	**12,404**	**12,335**	**- 0.6%**
East North Central						
Illinois	353	273	- 22.7%	2,006	1,793	- 10.6%
Indiana	552	552	0.0%	3,576	3,672	2.7%
Michigan	918	839	- 8.6%	5,541	5,424	- 2.1%
Ohio	606	490	- 19.1%	3,878	3,679	- 5.1%
Wisconsin	223	216	- 3.1%	1,328	1,410	6.2%
Total	**2,652**	**2,370**	**- 10.6%**	**16,329**	**15,978**	**- 2.1%**
West North Central						
Iowa	95	101	6.3%	480	616	28.3%
Kansas	143	134	- 6.3%	880	882	0.2%
Minnesota	186	168	- 9.7%	1,022	1,043	2.1%
Missouri	429	375	- 12.6%	2,662	2,589	- 2.7%
Nebraska	31	37	19.4%	270	254	- 5.9%
North Dakota	23	19	- 17.4%	140	144	2.9%
South Dakota	52	51	- 1.9%	341	325	- 4.7%
Total	**959**	**885**	**- 7.7%**	**5,795**	**5,853**	**1.0%**
South Atlantic						
Delaware	169	100	- 40.8%	1,171	1,034	- 11.7%
Florida	2,097	1,557	- 25.8%	14,996	12,935	- 13.7%
Georgia	1,271	1,110	- 12.7%	8,441	8,843	4.8%
Maryland	108	102	- 5.6%	767	776	1.2%
North Carolina	2,062	1,462	- 29.1%	13,332	10,744	- 19.4%
South Carolina	1,012	802	- 20.8%	6,803	6,332	- 6.9%
Virginia	576	430	- 25.3%	3,393	2,964	- 12.6%
West Virginia	309	227	- 26.5%	1,803	1,604	- 11.0%
Total	**7,604**	**5,790**	**- 23.9%**	**50,706**	**45,232**	**- 10.8%**
South Central						
Alabama	1,041	917	- 11.9%	6,702	6,419	- 4.2%
Arkansas	457	274	- 40.0%	2,867	2,101	- 26.7%
Kentucky	502	413	- 17.7%	3,230	3,173	- 1.8%
Louisiana	193	99	- 48.7%	1,450	810	- 44.1%
Mississippi	462	333	- 27.9%	3,126	2,618	- 16.3%
Oklahoma	112	38	- 66.1%	721	350	- 51.5%
Tennessee	928	626	- 32.5%	5,468	5,148	- 5.9%
Texas	758	324	- 57.3%	5,415	2,683	- 50.5%
Total	**4,453**	**3,024**	**- 32.1%**	**28,979**	**23,302**	**- 19.6%**

Mobile/Manufactured Home Shipments

	July			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	471	341	- 27.6%	3,455	2,899	- 16.1%
Colorado	83	69	- 16.9%	491	464	- 5.5%
Idaho	55	52	- 5.5%	368	302	- 17.9%
Montana	50	43	- 14.0%	299	253	- 15.4%
Nevada	187	221	18.2%	1,109	1,193	7.6%
New Mexico	298	144	- 51.7%	1,922	1,454	- 24.3%
Utah	33	22	- 33.3%	224	168	- 25.0%
Wyoming	10	6	- 40.0%	77	52	- 32.5%
Total	1,187	898	- 24.3%	7,945	6,785	- 14.6%
Pacific						
Alaska	0	1	0.0%	1	15	400.0%
California	847	796	- 6.0%	5,577	5,842	4.8%
Hawaii	0	0	0.0%	0	2	0.0%
Oregon	262	327	24.8%	1,528	1,944	27.2%
Washington	419	354	- 15.5%	2,362	2,213	- 6.3%
Total	1,528	1,478	- 3.3%	9,468	10,016	5.8%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	384	477	24.2%	4,030	4,828	19.8%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	20,880	16,708	- 20.0%	135,656	124,329	- 8.3%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1988 Product Mix

	Jan-July Shipments			Jan-July Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	101	40	141	*	*	*
Maine	1,231	249	1,480	300	78	378
Massachusetts *	216	156	372	*	*	*
New Hampshire *	531	243	774	*	*	*
New Jersey *	174	193	367	*	*	*
New York *	2,770	1,724	4,494	*	*	*
Pennsylvania	2,614	1,528	4,142	5,297	3,247	8,544
Rhode Island *	43	28	71	*	*	*
Vermont *	362	132	494	*	*	*
Total	**8,042**	**4,293**	**12,335**	**5,597**	**3,325**	**8,922**
	65.2%	**34.8%**	**100.0%**	**62.7%**	**37.3%**	**100.0%**
East North Central						
Illinois *	1,204	589	1,793	*	*	*
Indiana	2,549	1,123	3,672	10,463	5,408	15,871
Michigan *	3,178	2,246	5,424	*	*	*
Ohio	2,595	1,084	3,679	1,398	466	1,864
Wisconsin	1,233	177	1,410	1,424	249	1,673
Total	**10,759**	**5,219**	**15,978**	**13,285**	**6,123**	**19,408**
	67.3%	**32.7%**	**100.0%**	**68.5%**	**31.5%**	**100.0%**
West North Central						
Iowa *	445	171	616	*	*	*
Kansas	572	310	882	922	307	1,229
Minnesota	763	280	1,043	868	354	1,222
Missouri	1,845	744	2,589	31	266	297
Nebraska	121	133	254	788	594	1,382
North Dakota *	83	61	144	*	*	*
South Dakota *	194	131	325	*	*	*
Total	**4,023**	**1,830**	**5,853**	**2,609**	**1,521**	**4,130**
	68.7%	**31.3%**	**100.0%**	**63.2%**	**36.8%**	**100.0%**
South Atlantic						
Delaware *	675	359	1,034	*	*	*
Florida	4,575	8,360	12,935	3,190	6,930	10,120
Georgia	4,533	4,310	8,843	10,002	9,585	19,587
Maryland *	499	277	776	*	*	*
North Carolina	6,913	3,831	10,744	9,188	3,820	13,008
South Carolina *	3,831	2,501	6,332	*	*	*
Virginia	1,959	1,005	2,964	1,897	400	2,297
West Virginia *	1,145	459	1,604	*	*	*
Total	**24,130**	**21,102**	**45,232**	**24,277**	**20,735**	**45,012**
	53.3%	**46.7%**	**100.0%**	**53.9%**	**46.1%**	**100.0%**

Year-To-Date
1988 Product Mix

	Jan-July Shipments			Jan-July Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	5,031	1,388	6,419	9,112	3,044	12,156
Arkansas *	1,644	457	2,101	*	*	*
Kentucky *	2,304	869	3,173	*	*	*
Louisiana *	704	106	810	*	*	*
Mississippi	2,020	598	2,618	2,466	583	3,049
Oklahoma *	186	164	350	*	*	*
Tennessee	3,622	1,526	5,148	5,996	2,234	8,230
Texas	1,324	1,359	2,683	2,140	2,075	4,215
Total	**16,835**	**6,467**	**23,302**	**19,714**	**7,936**	**27,650**
	72.2%	**27.8%**	**100.0%**	**71.3%**	**28.7%**	**100.0%**
Mountain						
Arizona	1,213	1,686	2,899	1,241	1,420	2,661
Colorado	194	270	464	51	121	172
Idaho	45	257	302	250	1,072	1,322
Montana *	68	185	253	*	*	*
Nevada *	220	973	1,193	*	*	*
New Mexico *	794	660	1,454	*	*	*
Utah *	25	143	168	*	*	*
Wyoming *	18	34	52	*	*	*
Total	**2,577**	**4,208**	**6,785**	**1,542**	**2,613**	**4,155**
	38.0%	**62.0%**	**100.0%**	**37.1%**	**62.9%**	**100.0%**
Pacific						
Alaska *	12	3	15	*	*	*
California	853	4,989	5,842	1,007	5,787	6,794
Hawaii *	0	2	2	*	*	*
Oregon	254	1,690	1,944	450	3,081	3,531
Washington	215	1,998	2,213	17	659	676
Total	**1,334**	**8,682**	**10,016**	**1,474**	**9,527**	**11,001**
	13.3%	**86.7%**	**100.0%**	**13.4%**	**86.6%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	67,700	51,801	119,501	68,498	51,780	120,278
	56.7%	43.3%	100.0%	56.9%	43.1%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	3,570	1,258	4,828	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,593	1,212	3,805
Total	**71,270**	**53,059**	**124,329**	**71,091**	**52,992**	**124,083**
	57.3%	**42.7%**	**100.0%**	**57.3%**	**42.7%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
July 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Georgia	2,634	16.2%	1	1,359	15.1%	2	1,275	17.7%	1
Indiana	2,213	13.6%	2	1,372	15.2%	1	841	11.6%	3
Alabama	1,646	10.1%	3	1,213	13.5%	3	433	6.0%	7
North Carolina	1,606	9.9%	4	1,078	12.0%	4	528	7.3%	5
Florida	1,188	7.3%	5	308	3.4%	8	880	12.2%	2
Pennsylvania	1,182	7.3%	6	750	8.3%	6	432	6.0%	8
Tennessee	1,081	6.7%	7	798	8.9%	5	283	3.9%	9
California	917	5.6%	8	130	1.4%	15	787	10.9%	4
Oregon	529	3.3%	9	87	1.0%	18	442	6.1%	6
Texas	469	2.9%	10	225	2.5%	11	244	3.4%	10
Mississippi	425	2.6%	11	336	3.7%	7	89	1.2%	14
Virginia	359	2.2%	12	299	3.3%	9	60	0.8%	18
Arizona	332	2.0%	13	146	1.6%	13	186	2.6%	12
Wisconsin	276	1.7%	14	233	2.6%	10	43	0.6%	21
Idaho	258	1.6%	15	66	0.7%	19	192	2.7%	11
Ohio	247	1.5%	16	186	2.1%	12	61	0.8%	17
Nebraska	218	1.3%	17	138	1.5%	14	80	1.1%	15
Minnesota	198	1.2%	18	129	1.4%	16	69	1.0%	16
Kansas	165	1.0%	19	114	1.3%	17	51	0.7%	19
Washington	133	0.8%	20	4	0.0%	22	129	1.8%	13
Missouri	50	0.3%	21	4	0.0%	21	46	0.6%	20
Maine	47	0.3%	22	36	0.4%	20	11	0.2%	22
Alaska	0	0.0%	23	0	0.0%	48	0	0.0%	45
Massachusetts	0	0.0%	24	0	0.0%	41	0	0.0%	43
South Carolina	0	0.0%	25	0	0.0%	42	0	0.0%	24
New York	0	0.0%	26	0	0.0%	34	0	0.0%	32
Illinois	0	0.0%	27	0	0.0%	47	0	0.0%	27
South Dakota	0	0.0%	28	0	0.0%	32	0	0.0%	47
Colorado	0	0.0%	29	0	0.0%	40	0	0.0%	40
Oklahoma	0	0.0%	30	0	0.0%	27	0	0.0%	49
Iowa	0	0.0%	31	0	0.0%	49	0	0.0%	39
North Dakota	0	0.0%	32	0	0.0%	43	0	0.0%	44
Wyoming	0	0.0%	33	0	0.0%	35	0	0.0%	31
New Jersey	0	0.0%	34	0	0.0%	44	0	0.0%	33
Utah	0	0.0%	35	0	0.0%	36	0	0.0%	35
Rhode Island	0	0.0%	36	0	0.0%	29	0	0.0%	37
Hawaii	0	0.0%	37	0	0.0%	33	0	0.0%	38
Louisiana	0	0.0%	38	0	0.0%	28	0	0.0%	25
Nevada	0	0.0%	39	0	0.0%	50	0	0.0%	36
Delaware	0	0.0%	40	0	0.0%	39	0	0.0%	34
Montana	0	0.0%	41	0	0.0%	25	0	0.0%	48
New Hampshire	0	0.0%	42	0	0.0%	26	0	0.0%	46
Vermont	0	0.0%	43	0	0.0%	46	0	0.0%	29
Connecticut	0	0.0%	44	0	0.0%	38	0	0.0%	50
West Virginia	0	0.0%	45	0	0.0%	31	0	0.0%	42
New Mexico	0	0.0%	46	0	0.0%	24	0	0.0%	23
Arkansas	0	0.0%	47	0	0.0%	45	0	0.0%	30
Kentucky	0	0.0%	48	0	0.0%	30	0	0.0%	28
Maryland	0	0.0%	49	0	0.0%	37	0	0.0%	26
Michigan	0	0.0%	50	0	0.0%	23	0	0.0%	41
	16,231	**99.4%**		**9,011**	**99.9%**		**7,220**	**99.2%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jul 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	12,935	10.8%	1	4,575	6.8%	3	8,360	16.1%	1
North Carolina	10,744	9.0%	2	6,913	10.2%	1	3,831	7.4%	4
Georgia	8,843	7.4%	3	4,533	6.7%	4	4,310	8.3%	3
Alabama	6,419	5.4%	4	5,031	7.4%	2	1,388	2.7%	13
South Carolina	6,332	5.3%	5	3,831	5.7%	5	2,501	4.8%	5
California	5,842	4.9%	6	853	1.3%	23	4,989	9.6%	2
Michigan	5,424	4.5%	7	3,178	4.7%	7	2,246	4.3%	6
Tennessee	5,148	4.3%	8	3,622	5.4%	6	1,526	2.9%	12
New York	4,494	3.8%	9	2,770	4.1%	8	1,724	3.3%	8
Pennsylvania	4,142	3.5%	10	2,614	3.9%	9	1,528	2.9%	11
Ohio	3,679	3.1%	11	2,595	3.8%	10	1,084	2.1%	16
Indiana	3,672	3.1%	12	2,549	3.8%	11	1,123	2.2%	15
Kentucky	3,173	2.7%	13	2,304	3.4%	12	869	1.7%	19
Virginia	2,964	2.5%	14	1,959	2.9%	14	1,005	1.9%	17
Arizona	2,899	2.4%	15	1,213	1.8%	20	1,686	3.3%	10
Texas	2,683	2.2%	16	1,324	2.0%	17	1,359	2.6%	14
Mississippi	2,618	2.2%	17	2,020	3.0%	13	598	1.2%	22
Missouri	2,589	2.2%	18	1,845	2.7%	15	744	1.4%	20
Washington	2,213	1.9%	19	215	0.3%	36	1,998	3.9%	7
Arkansas	2,101	1.8%	20	1,644	2.4%	16	457	0.9%	25
Oregon	1,944	1.6%	21	254	0.4%	33	1,690	3.3%	9
Illinois	1,793	1.5%	22	1,204	1.8%	21	589	1.1%	23
West Virginia	1,604	1.3%	23	1,145	1.7%	22	459	0.9%	24
Maine	1,480	1.2%	24	1,231	1.8%	19	249	0.5%	32
New Mexico	1,454	1.2%	25	794	1.2%	24	660	1.3%	21
Wisconsin	1,410	1.2%	26	1,233	1.8%	18	177	0.3%	36
Nevada	1,193	1.0%	27	220	0.3%	34	973	1.9%	18
Minnesota	1,043	0.9%	28	763	1.1%	25	280	0.5%	28
Delaware	1,034	0.9%	29	675	1.0%	27	359	0.7%	26
Kansas	882	0.7%	30	572	0.8%	28	310	0.6%	27
Louisiana	810	0.7%	31	704	1.0%	26	106	0.2%	44
Maryland	776	0.6%	32	499	0.7%	30	277	0.5%	29
New Hampshire	774	0.6%	33	531	0.8%	29	243	0.5%	33
Iowa	616	0.5%	34	445	0.7%	31	171	0.3%	37
Vermont	494	0.4%	35	362	0.5%	32	132	0.3%	42
Colorado	464	0.4%	36	194	0.3%	37	270	0.5%	30
Massachusetts	372	0.3%	37	216	0.3%	35	156	0.3%	39
New Jersey	367	0.3%	38	174	0.3%	40	193	0.4%	34
Oklahoma	350	0.3%	39	186	0.3%	39	164	0.3%	38
South Dakota	325	0.3%	40	194	0.3%	38	131	0.3%	43
Idaho	302	0.3%	41	45	0.1%	45	257	0.5%	31
Nebraska	254	0.2%	42	121	0.2%	41	133	0.3%	41
Montana	253	0.2%	43	68	0.1%	44	185	0.4%	35
Utah	168	0.1%	44	25	0.0%	47	143	0.3%	40
North Dakota	144	0.1%	45	83	0.1%	43	61	0.1%	45
Connecticut	141	0.1%	46	101	0.1%	42	40	0.1%	46
Rhode Island	71	0.1%	47	43	0.1%	46	28	0.1%	48
Wyoming	52	0.0%	48	18	0.0%	48	34	0.1%	47
Alaska	15	0.0%	49	12	0.0%	49	3	0.0%	49
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	50
119,501	**100.0%**		**67,700**	**100.1%**		**51,801**	**100.1%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
July 1988

State	Total Productn	% of Total:	Rank:	Single Sectn Prduct:	% of Total:	Rank:	Multi Sectn Prduct:	% of Total:	Rank
Georgia	2,634	16.2%	1	1,359	15.1%	2	1,275	17.7%	1
Indiana	2,213	13.6%	2	1,372	15.2%	1	841	11.6%	3
Alabama	1,646	10.1%	3	1,213	13.5%	3	433	6.0%	7
North Carolina	1,606	9.9%	4	1,078	12.0%	4	528	7.3%	5
Florida	1,188	7.3%	5	308	3.4%	8	880	12.2%	2
Pennsylvania	1,182	7.3%	6	750	8.3%	6	432	6.0%	8
Tennessee	1,081	6.7%	7	798	8.9%	5	283	3.9%	9
California	917	5.6%	8	130	1.4%	15	787	10.9%	4
Oregon	529	3.3%	9	87	1.0%	18	442	6.1%	6
Texas	469	2.9%	10	225	2.5%	11	244	3.4%	10
Mississippi	425	2.6%	11	336	3.7%	7	89	1.2%	14
Virginia	359	2.2%	12	299	3.3%	9	60	0.8%	18
Arizona	332	2.0%	13	146	1.6%	13	186	2.6%	12
Wisconsin	276	1.7%	14	233	2.6%	10	43	0.6%	21
Idaho	258	1.6%	15	66	0.7%	19	192	2.7%	11
Ohio	247	1.5%	16	186	2.1%	12	61	0.8%	17
Nebraska	218	1.3%	17	138	1.5%	14	80	1.1%	15
Minnesota	198	1.2%	18	129	1.4%	16	69	1.0%	16
Kansas	165	1.0%	19	114	1.3%	17	51	0.7%	19
Washington	133	0.8%	20	4	0.0%	21	129	1.8%	13
Missouri	50	0.3%	21	4	0.0%	22	46	0.6%	20
Maine	47	0.3%	22	36	0.4%	20	11	0.2%	22
North Dakota *									
Nevada *									
Vermont *									
New Jersey *									
Kentucky *									
Connecticut *									
Utah *									
Massachusetts *									
Iowa *									
Louisiana *									
Maryland *									
New Hampshire *									
Hawaii *									
Wyoming *									
South Carolina *									
Alaska *									
Arkansas *									
Rhode Island *									
New Mexico *									
Montana *									
South Dakota *									
New York *									
Colorado	0	0.0%	45	0	0.0%	37	0	0.0%	33
Illinois *									
Oklahoma *									
Michigan *									
West Virginia *									
Delaware *									
16,231	**99.4%**		**9,011**	**99.9%**		**7,220**	**99.2%**		

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jul 1988

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	19,587	16.3%	1	10,002	14.6%	2	9,585	18.5%	1
Indiana	15,871	13.2%	2	10,463	15.3%	1	5,408	10.4%	4
North Carolina	13,008	10.8%	3	9,188	13.4%	3	3,820	7.4%	5
Alabama	12,156	10.1%	4	9,112	13.3%	4	3,044	5.9%	8
Florida	10,120	8.4%	5	3,190	4.7%	7	6,930	13.4%	2
Pennsylvania	8,544	7.1%	6	5,297	7.7%	6	3,247	6.3%	6
Tennessee	8,230	6.8%	7	5,996	8.8%	5	2,234	4.3%	9
California	6,794	5.6%	8	1,007	1.5%	14	5,787	11.2%	3
Texas	4,215	3.5%	9	2,140	3.1%	9	2,075	4.0%	10
Oregon	3,531	2.9%	10	450	0.7%	18	3,081	6.0%	7
Mississippi	3,049	2.5%	11	2,466	3.6%	8	583	1.1%	15
Arizona	2,661	2.2%	12	1,241	1.8%	13	1,420	2.7%	11
Virginia	2,297	1.9%	13	1,897	2.8%	10	400	0.8%	17
Ohio	1,864	1.5%	14	1,398	2.0%	12	466	0.9%	16
Wisconsin	1,673	1.4%	15	1,424	2.1%	11	249	0.5%	21
Nebraska	1,382	1.1%	16	788	1.2%	17	594	1.1%	14
Idaho	1,322	1.1%	17	250	0.4%	20	1,072	2.1%	12
Kansas	1,229	1.0%	18	922	1.3%	15	307	0.6%	19
Minnesota	1,222	1.0%	19	868	1.3%	16	354	0.7%	18
Washington	676	0.6%	20	17	0.0%	23	659	1.3%	13
Maine	378	0.3%	21	300	0.4%	19	78	0.2%	23
Missouri	297	0.2%	22	31	0.0%	22	266	0.5%	20
Colorado	172	0.1%	23	51	0.1%	21	121	0.2%	22
Alaska	*								
Michigan	*								
Iowa	*								
Massachusetts	*								
Vermont	*								
North Dakota	*								
Nevada	*								
South Dakota	*								
Louisiana	*								
New Hampshire	*								
Maryland	*								
Hawaii	*								
South Carolina	*								
New York	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Oklahoma	*								
Delaware	*								
New Jersey	*								
New Mexico	*								
Wyoming	*								
Connecticut	*								
Utah	*								
Illinois	*								
West Virginia	*								
Montana	*								
	120,278	99.6%		68,498	100.1%		51,780	100.1%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

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JULY 1988
Manufacturing Report